Cinterion and Trimble Collaborate on Compatible Wireless M2M and GPS Modules for Asset Management Solutions

Mobile World Congress, Barcelona, February 15, 2011 – Cinterion, a Gemalto company (Euronext NL 0000400653 GTO) and the global leader in cellular M2M communication modules, along with Trimble (NASDAQ: TRMB), announce their collaboration to pair the companies’ state-of-the-art M2M and GPS technologies. Combining Cinterion’s cellular communication modules and Trimble’s Condor™ GPS modules creates a flexible, best-in-class technology solution for a wide variety of asset management services.

Cinterion’s modules offer full type approval and pre-approval by major mobile network operators around the globe, which significantly reduces time-to-market. Trimble’s family of Condor modules are easily integrated with Cinterion’s advanced platform of more than 40 market-leading modules offering wireless connectivity on both 2G and 3G networks.

Trimble’s Condor GPS modules feature major advancements in signal tracking for applications working in environments with poor signal strength. With higher sensitivity, enhanced performance and faster startup times, Condor modules enable system integrators to easily add cost-effective GPS capability to a mobile device with minimal impact on size or battery life.

“Developers and integrators have a growing need for easy-to-integrate, high-quality M2M modules and GPS capability,” said Peter Fowler, Cinterion regional president for the Americas at Gemalto. “The combination of our award-winning M2M communication modules and Trimble’s Condor GPS modules has raised the bar for performance and reliability in a flexible, cost-effective solution.”

“Cinterion is a valued technology partner with a worldwide reputation for high-quality technology, outstanding solutions support, strong carrier relationships and full type approvals – all essential elements of successful M2M solutions,” said Steve Ruff, general manager, Trimble’s Embedded Products Division. “We selected Cinterion for integration in our TM3000 asset tracking solution and the outstanding results enabled us to launch the product in weeks rather than months, saving precious time and resources.”
Addition information on Trimble’s asset management solution

Trimble’s TM3000™ Asset Tracking Device highlights the CINTERION-Trimble synergy by combining Cinterion’s MC55I Quad-Band GPRS class 10 module and Trimble’s C1919 Condor GPS module in a powerful and flexible asset tracking solution. The modules work seamlessly together, providing flexibility and adaptability for a variety of tracking and security solutions worldwide. Adaptability is a key benefit of Trimble’s TM3000 platform, allowing integrators to quickly develop and bring to market feature-rich, location-aware services such as: vehicle tracking and recovery, fleet productivity, roadside assistance, telematics solutions, driver and remote asset monitoring, cargo tracking and toll collection.

For more information about Cinterion modules, contact sales@CINTERION.com. For additional information on Trimble’s Condor GPS modules or TM3000 asset tracking device, contact AD_sales@trimble.com.

About Cinterion
Cinterion, a Gemalto company, is the global leader of cellular machine-to-machine (M2M) communication modules. Combining unparalleled M2M engineering expertise and localized worldwide customer support, with a strong portfolio of cutting-edge GSM, GPRS, EDGE, UMTS and HSPA products, Cinterion provides complete M2M solutions encompassing wireless modules and MIMs (Machine Identity Module) through to server platforms and managed services. Cinterion is a reliable partner valued by diverse vertical market customers for its award-winning M2M technology which enables machines, equipment and vehicles to communicate over wireless networks, helping enterprises dramatically cut costs and increase efficiency. Cinterion products are carrier and FTA approved and are deployed in industries including: healthcare, automotive and eToll, metering, remote maintenance and control, payment systems, routers and gateways, security systems, tracking and tracing, environmental monitoring and more. Cinterion is part of the Gemalto group (Euronext NL 0000400653 GTO), the world leader in digital security with 2009 annual revenues of €1.65 billion, and over 10,000 employees in 42 countries operating out of 77 offices, with 11 research and development centers.


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About Gemalto
Gemalto (Euronext NL 0000400653 GTO) is the world leader in digital security with 2009 annual revenues of €1.65 billion, and over 10,000 employees operating out of 75 offices, with research and service centers in 41 countries. Gemalto is at the heart of our evolving digital society. The freedom to communicate, travel, shop, bank, entertain, and work—anytime, anywhere—has become an integral part of what people want and expect, in ways that are convenient, enjoyable and secure.

Gemalto delivers on the growing demands of billions of people worldwide for mobile connectivity, identity and data protection, credit card safety, health and transportation services, e-government and national security. We do this by supplying to governments, wireless operators, banks and enterprises a wide range of secure personal devices, such as subscriber identification modules (SIM), Universal Integrated Circuit Card (UICC) in mobile phones, smart banking cards, smart card access badges, electronic passports, and USB tokens for online identity protection. Moreover Gemalto delivers on emerging applications related to the ‘Internet of things’ by supplying wireless modules and machine identification modules (MIM) for machine-to-machine communication. To complete these solutions we also provide software, systems and services to help our customers achieve their goals.

As the use of Gemalto’s software and secure devices increases with the number of people interacting in the digital and wireless world, the company is poised to thrive over the coming years.

For more information please visit www.gemalto.com.

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